



Key facts

- Walter Property is a commercial real estate brokerage specialized in opportunistic real estate products in off-market transactions throughout Western & Eastern Europe
- Located in Germany, established in 2014
- Founded by Raphael Walter, a native of Geneva with a legal background and private equity industry experience
- Institutional and semi-institutional clients from Europe, U.S. and Middle East
- Real estate classes office, retail, logistics, multi-family, hotel, and healthcare
- Opportunities offering strong capital appreciation rather than immediate cash-flow
- Technically distressed properties requiring repositioning or conversion
- Financially distressed properties with unsustainable capital structures, high vacancy rates and/or prior mismanagement
- Equity and debt financing of developments with inadequate funding structures and/or in context of recapitalization or corporate restructuring
- Debt and equity facilities from banks or alternative lenders
- Non-performing loans
- Underperforming properties in less competitive markets
- Raw land
- Niche property