



Key facts

- Walter Property is a real estate advisory firm operating throughout Europe
- Located in Germany, established in 2014
- Founded by Raphael Walter, a native of Geneva with a legal background and 13 years private equity real estate experience
- Specialized in raising capital from property investors with Pan-European real estate strategies for investment opportunities managed and operated by highly specialized real estate investment managers
- 500+ institutional and semi-institutional investor network from Europe, U.S. and Middle East with pan-European strategies
- 250+ specialized investment managers in 12 markets with different platforms and with a proven expertise in core, value-add and distressed strategies in office, retail, logistics, multi-family, hotel, and healthcare including:
 - ✓ Acquisition, management, disposition of fully-let core properties in core markets providing stable cash-flow
 - ✓ Acquisition, management, and disposition of properties with potential for value-enhancement through stabilizing technically or managerial improvements
 - ✓ Acquisition and disposition of technically distressed properties requiring repositioning or conversion into different assets classes
 - ✓ Acquisition and disposition of financially distressed properties with unsustainable capital structures, high vacancy rates or prior mismanagement
 - ✓ Equity and debt financing of acquisitions and developments with insufficient funding structures and/or in context of recapitalization
 - ✓ Acquisition and disposition of debt and equity facilities including non-performing loans
 - ✓ Acquisition and disposition of niche properties in less competitive markets
 - ✓ Acquisition and disposition of raw land for speculation purposes